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Message Text

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ORIGIN ARA-10

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FM SECSTATE WASHDC
TO USDEL SECRETARY PRIORITY

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E.O. 11652: N/A

TAGS: XM,OCON

SUBJECT: BRIEFING MEMORANDUM - NINTH WASHINGTON MEETING OF THE COUNCIL OF THE AMERICAS, WEDNESDAY, JUNE 4, 11:30 AM, INTERNATIONAL CONFERENCE ROOM
-
FOR THE SECRETARY FROM ARA, LUERS, ACTING

1. YOU HAVE SAID YOU WOULD TRY AND STOP BY TO MAKE BRIEF, WELCOMING REMARKS OF UP TO FIVE MINUTES TO THE NINTH WASHINGTON GENERAL MEETING OF THE COUNCIL OF THE AMERICAS. REORGANIZED IN 1965 BY DAVID ROCKEFELLER, THE COUNCIL INCLUDES REPRESENTATIVES OF NEARLY ALL U.S. CORPORATIONS WITH INVESTMENTS IN LATIN AMERICA. THE COUNCIL CONDUCTS A SERIES OF MEETINGS AND CONSULTATIONS WITH BUSINESS AND GOVERNMENT LEADERS BOTH IN THE U.S. AND IN LATIN AMERICA
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ON TOPICS OF INTEREST TO THE PRIVATE SECTOR. THE TITLE OF THE PRESENT ONE-DAY CONFERENCE IS "OUTLOOK FOR THE PRIVATE SECTOR IN HEMISPHERIC DEVELOPMENT AND RELATIONS". THE MORNING SPEAKERS WILL HAVE INCLUDED AMBASSADOR FREDERICK

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DENT, THE SPECIAL TRADE REPRESENTATIVE; BILL SEIDMAN,
ASSISTANT TO THE PRESIDENT FOR ECONOMIC AFFAIRS; AND RODMAN
ROCKEFELLER, PRESIDENT OF INTERNATIONAL BASIC ECONOMY
CORPORATION. YOU ARE TENTATIVELY SCHEDULED TO APPEAR AT
11:30 AM, DELIVER UP TO 5 MINUTES OF INFORMAL REMARKS (NO
RPT NO Q&A), AND DEPART. SENATOR CHARLES PERCY OF ILLINOIS
WILL SPEAK
AFTER YOU. FOLLOWING LUNCH AT THE KENNEDY CENTER, THE
AFTERNOON SPEAKERS WILL INCLUDE ARGENTINE AMBASSADOR
ALEJANDRO ORFILA, SECRETARY GENERAL-ELECT OF THE ORGAN-
IZATION OF AMERICAN STATES; AND DR. RODRIGO LLORENTE,
FORMER COLOMBIAN FINANCE MINISTER AND NOW PRESIDENT OF
THE INTER-AMERICAN COUNCIL OF COMMERCE AND PRODUCTION.
BILL ROGERS OF ARA WILL BE THE FINAL SPEAKER BEGINNING
ABOUT 3:30 PM.

2. BILL ROGERS WILL PICK YOU UP IN YOUR OFFICE AT
11:25 AM TO ESCORT YOU TO THE INTERNATIONAL CONFERENCE
ROOM, ROOM 1309A. ABOUT 200 U.S. BUSINESS EXECUTIVES
AND 40 LATIN AMERICAN BUSINESS LEADERS WILL BE PRESENT.
THE MEETING IS OPEN TO THE PRESS AND IT IS EXPECTED THAT
SEVERAL REPORTERS AND PHOTOGRAPHERS COVERING THE CON-
FERENCE WILL BE PRESENT FOR YOUR REMARKS. INTRODUCING
YOU WILL BE THE PRESIDENT OF THE COUNCIL, HENRY GEYELIN
(JAY-LEAN). MR. GEYELIN HAS MET YOU ON VARIOUS OCCASIONS
IN THE PAST, AND HAS BEEN AN ASSOCIATE OF DAVID
ROCKEFELLER AT THE CHASE MANHATTAN BANK.(ALL CONCERNED
NONETHELESS AWARE YOU MIGHT NOT BE ABLE TO MAKE IT.)
3. YOU HAVE ALSO INDICATED INTEREST IN ATTENDING A
RECEPTION GIVEN BY THE COUNCIL FROM 6 TO 8 PM, JUNE 4,
IN THE PAN AMERICAN UNION BALLROOM WITH GUESTS FROM THE
EXECUTIVE BRANCH, THE CONGRESS, INTERNATIONAL ORGANIZA-
TIONS AND THE DIPLOMATIC COMMUNITY. SHOULD YOU ATTEND
THE EVENING RECEPTION AT THE PAN AMERICAN UNION, BILL
ROGERS OR HIS DEPUTY WILL MEET YOU AT YOUR CAR AT THE
ENTRANCE TO PAN AMERICAN UNION BUILDING, 17TH AND
CONSTITUTION, AND ESCORT YOU TO THE BALLROOM WHERE THE
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COUNCIL'S CHAIRMAN, MR. JOSE DE CUBAS (DE-COO-BUS) WILL
GREET YOU. WHILE THE COUNCIL WOULD LIKE YOU TO STAY AS
LONG AS POSSIBLE, WE BELIEVE THAT A VISIT OF ABOUT
10 MINUTES WOULD BE SUFFICIENT TO DEMONSTRATE YOUR
INTEREST IN THE COUNCIL'S ACTIVITIES.

4. SUGGESTED TALKING POINTS FOR YOUR MEETING WITH THE
COUNCIL FOLLOW:

-- I HAVE KNOWN MANY OF THE COUNCIL'S FOUNDERS,
OFFICERS AND MEMBERS FOR A NUMBER OF YEARS. I BELIEVE
THE COUNCIL PLAYS AN IMPORTANT ROLE AND FUNCTION AS ONE

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OF THE LINKS--BRIDGES--BETWEEN THOSE ACTIVE IN THE
PRIVATE SECTOR AND THOSE SERVING IN THE PUBLIC SECTOR.
WE NEED TO MAINTAIN AN EFFECTIVE COMMUNICATION SO THAT
WE BOTH MAY BE FULLY AWARE OF THE INTERESTS AND CONCERNS,

PROBLEMS AND OPPORTUNITIES, THAT FACE US ALL IN THE
RAPIDLY CHANGING INTERNATIONAL POLITICAL AND ECONOMIC
ENVIRONMENT.

-- AS YOU KNOW, I HAVE JUST RETURNED WITH THE
PRESIDENT FROM EUROPE. IN OUR MEETINGS, WE REAFFIRMED
OUR COMMITMENT TO WORKING CLOSELY WITH LIKE-MINDED
NATIONS IN AN ACCELERATING SEARCH FOR WAYS AND MEANS TO
DEAL WITH THE NEW PROBLEMS OF INTERDEPENDENCE, WHILE
MAINTAINING THE SECURITY OF PEACE.

-- WE BELIEVE THAT CONDITIONS ARE NOW SUCH THAT BOTH
THE DEVELOPED AND DEVELOPING COUNTRIES MUST ACT JOINTLY
TO FACE THE GLOBAL ECONOMIC PROBLEMS OF INTERDEPENDENCE.
TO THAT END WE HAVE STATED OUR INTEREST IN THE PARIS
PREPARATORY CONFERENCE BEING RECONVENED IN THE NEAR
FUTURE.

-- THE UNITED STATES HAS MADE A SERIES OF PROPOSALS
FOR ACTION IN THE AREA OF COMMODITIES AND RAW MATERIALS,
INCLUDING PETROLEUM. I INVITE YOUR STUDY AND YOUR
SUPPORT OF THESE INITIATIVES.

-- THESE PROBLEMS IMPACT UPON OUR RELATIONSHIPS IN
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THE WESTERN HEMISPHERE AS ELSEWHERE. AS I STATED IN
HOUSTON LAST MARCH, " THE GLOBAL DIALOGUE BETWEEN THE DE-
VELOPED AND LESS DEVELOPED NATIONS REQUIRES ANSWERS THAT
WILL BE DIFFICULT TO FIND ANYWHERE IF WE DO NOT FIND
THEM IN THE WESTERN HEMISPHERE".

-- PRIOR TO LEAVING FOR EUROPE, I HEADED OUR DELEGATION
TO THE ANNUAL GENERAL ASSEMBLY OF THE ORGANIZATION OF
AMERICAN STATES. IN THE COURSE OF THE MEETING, I WAS
ABLE TO DISCUSS MOST OF THESE PROBLEMS WITH FOREIGN
MINISTERS FROM OTHER COUNTRIES OF THE HEMISPHERE. WHILE
WE DID NOT ALWAYS AGREE, WE MADE SIGNIFICANT PROGRESS IN
DEFINING AND FACING TOGETHER SEVERAL OF THESE PROBLEMS.
I PLAN TO VISIT SOUTH AMERICA LATER THIS YEAR, AND TO
CONTINUE THERE THE PRODUCTIVE RELATIONSHIP AND DIALOGUE
THAT WE HAVE UNDERTAKEN.

-- AS REPRESENTATIVES OF THE BUSINESS COMMUNITY IN
BOTH THE UNITED STATES AND LATIN AMERICA, YOU GENTLEMEN
SHARE A UNIQUE RESPONSIBILITY FOR INFUSING YOUR

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ACTIVITIES WITH THE SPIRIT OF INNOVATION AND PARTNERSHIP
THAT IS ESSENTIAL IF WE ARE TO MEET THE ASPIRATIONS OF
OUR PEOPLES. WE WILL BE LOOKING TO YOU IN OUR WORK FOR

SUPPORT ON MANY FRONTS.

-- THIS AFTERNOON BILL ROGERS WILL GO INTO MORE DE-
TAIL AS TO HOW WE SEE THE ROLE OF THE PRIVATE SECTOR IN
THIS CHANGING AND EVOLVING SET OF RELATIONSHIPS HERE
IN THE HEMISPHERE. I HOPE TO SEE YOU THIS EVENING AT THE
RECEPTION AT THE PAN AMERICAN UNION BUILDING.
INGERSOLL

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